**Responsive Scale**

The following are behaviors in the responsive scale. Consider the people in your life or on your team that demonstrate these behaviors.

Higher responsiveness will appear in the right column and more expressive whereas lower responsiveness is in the left column and more control.

*Express*

*Control*

|  |  |
| --- | --- |
| Dominant Pattern | Expressive Pattern |
| Aloof  Cool  Task oriented  Independent  More formal  Driven  Uncommunicative  Strict | Dramatic  Personable  Approachable  Impulsive  Warm  Values others’ opinion  Open  Informal |
| Controlled  Objective  Logical  Proper  Rigid  Tends to hide feelings  Fact oriented  More guarded | Relaxed  Lenient  Flexible  Group focused  Emotional  Shares feelings  Compassionate  More feelings oriented |
| Analytical Pattern | Amiable Pattern |