

**Mike Barberio – Senior Vice President
CBIZ Benefits and Insurance Services, Inc.**



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CBIZ - Ranked #1 U.S. Benefits Specialist, *Business Insurance Magazine 2014*

CBIZ - Top 20 Broker in the U.S., *Business Insurance Magazine 2014*

CBIZ - Ranked #1 Insurance Broker, *Inside Tucson Business since 2001*

Service Specialties

- Self-Funded Medical Plans
- Excess Loss Insurance
- Creative thinking for difficult problems

Business Experience

Mike Barberio joined CBIZ Benefits & Insurance Services, Inc. as a Vice President/Sales Manager in their Phoenix office in March of 2011 and has held various management and leadership positions while at CBIZ. He currently practices as a Benefit Consultant specializing in providing unique financing solutions for clients in the areas of Captive insurance programs and direct to provider contracting arrangements. Prior to joining CBIZ, Mr. Barberio spent over 27 years in various sales and management roles with a regional wholesale insurance brokerage that specialized in large employer self-funded plans. Mr. Barberio's special expertise is in plan design, risk analysis, healthcare reform and placement of Excess Loss insurance for self-funded benefit plans.

Education

Bachelor of Science-Business Economics, State University College of New York at Oneonta, N.Y.

Professional Designations/ Licenses/Awards

Licensed Insurance Producer – with authority in the areas of Life, Accident and Health insurance in Arizona, California, Nevada and New Mexico

Recipient of numerous sales awards for top new business production/client retention including the Symetra Conference of Champions, Lafayette Life Presidents Club, Aetna's National Broker Advisory Council and CBIZ Chairmen's Conference attendee